

# Half Yearly Position

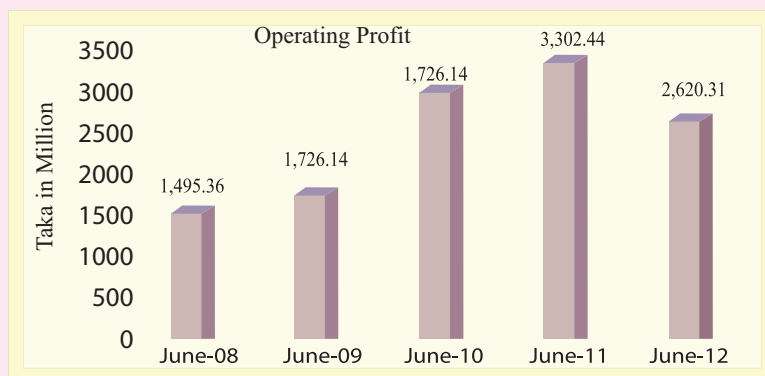
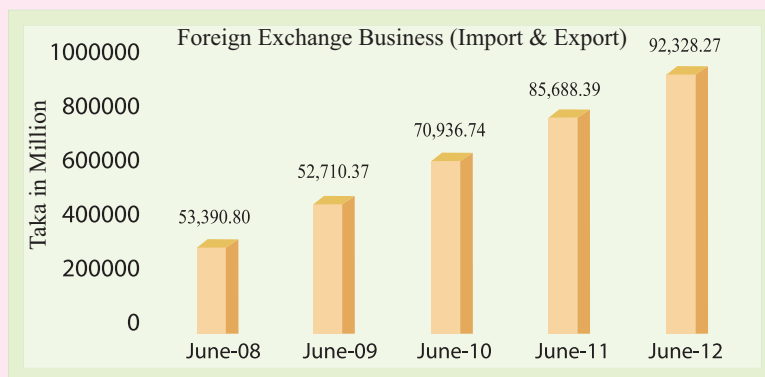
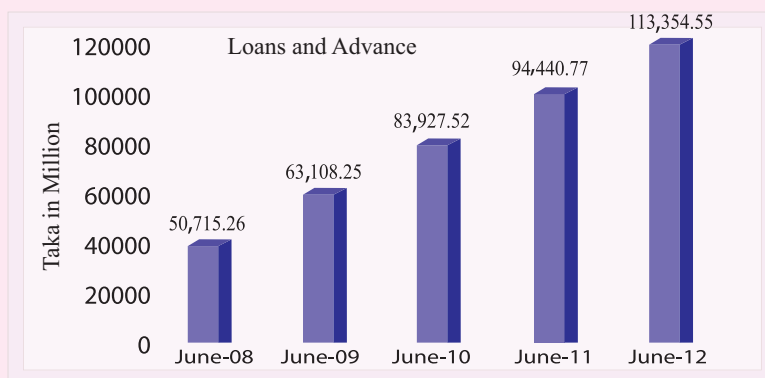
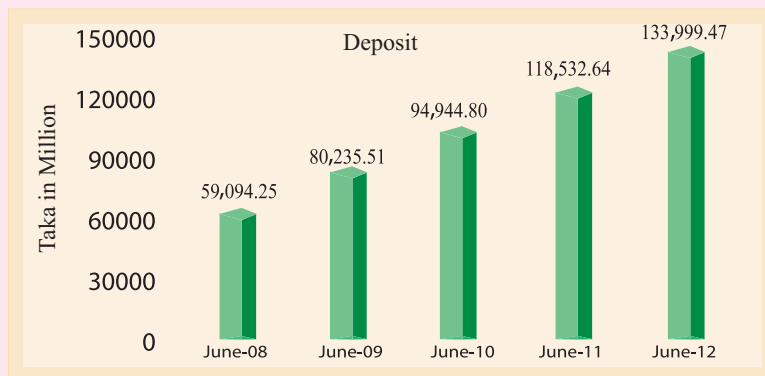
AS AT JUNE 30, 2012 (UN-AUDITED)



সাউথইস্ট ব্যাংক লিমিটেড  
**Southeast Bank Limited**

a bank with vision

[www.southeastbank.com.bd](http://www.southeastbank.com.bd)



## Southeast Bank Limited

Consolidated Highlights on the overall activities of the bank  
For the half year ended June 30, 2012

Taka in million

Sl. No.	Particulars	June 30, 2012 (Taka)	June 30, 2011 (Taka)
1	Authorized Capital	10,000.00	10,000.00
2	Paid-up capital	8,732.86	8,317.01
3	Reserve Fund	10,368.24	9,159.72
4	Total Capital (core+supplementary)	19,101.10	17,476.73
5	Total deposits	133,999.47	118,532.64
6	Total Loans and Advances	113,354.55	94,440.77
7	Investments	28,916.98	25,333.71
8	Import Business	51,239.65	48,225.75
9	Export Business	41,091.62	37,462.65
10	Guarantee / (ILC) Business	12,914.09	17,268.14
11	Inward Remittance	24,168.00	25,299.60
12	Profit / (Loss) before provision	2,620.31	3,302.44
13	Net Profit after Taxation	1,018.91	1,275.68
14	Fixed Assets	7,398.93	4,685.43
15	Total Assets	168,060.42	142,897.19

## Credit Rating on the Bank

Name of the Rating Company	Particular	Long Term	Short Term	Remarks
Credit Rating Information and Services Limited (CRISL)	Surveillance Rating	AA- Double A Minus (High Safety)	ST-2 High Grade	Based on Audited
		Banks rated in this category are adjudged to be of high quality, offer higher safety and have high credit quality. This level of rating indicates a corporate entity with a sound credit profile and without significant problems. Risks are modest and may vary slightly from time to time because of economic conditions."	"High certainty of timely payment. Liquidity factors are strong and supported by good fundamental protection factors. Risk factors are very small."	Financial Statements as of December 31, 2011 and is valid upto June 17, 2013

**Southeast Bank Limited**  
Consolidated Statement of Changes in Equity  
For the half year ended June 30, 2012

Particulars	Paid up capital	Statutory reserve	Share Premium	Revaluation reserve	Other reserves	Translation reserve	Retained earnings	Non-controlling interest	Total
<b>Balance as at January 01, 2011</b>	Taka 6,930,840,400	Taka 3,650,252,294	Taka 1,386,168,060	Taka 3,151,727,770	Taka 247,650,000	Taka -	Taka 1,779,358,967	Taka 100,109,680	Taka 17,246,107,171
Statutory reserve	-	869,030,168	-	-	-	-	(869,030,168)	-	-
Revaluation reserve	-	-	-	1,074,026,849	-	-	-	-	1,074,026,849
Issue of bonus share	1,386,168,000	-	(1,386,168,000)	-	-	-	-	-	-
Issue of right share	-	-	-	-	-	-	-	-	-
Cash dividend	-	-	-	-	-	-	(693,084,040)	-	(693,084,040)
Adjustment of ownership change	-	-	-	-	-	-	-	(69,283,495)	(69,283,495)
Translation loss	-	-	-	-	-	(993,158)	-	-	(993,158)
Transfer to SEBL Foundation	-	-	-	-	-	-	(50,000,000)	-	(50,000,000)
Transfer to SEBL Employees' welfare fund	-	-	-	-	-	-	(35,000,000)	-	(35,000,000)
Added on acquisition of subsidiary	-	-	-	-	-	-	-	-	-
Net profit for the year	-	-	-	-	-	-	1,35,354,367	(23,165,697)	1,912,188,670
Non-controlling interest	-	-	-	-	-	-	-	7,660,498	7,660,498
<b>Balance as at December 31, 2011</b>	8,317,008,400	4,519,282,462	60	4,225,754,619	247,650,000	(993,158)	2,067,599,126	-	19,383,962,007
Statutory reserve	-	396,060,522	-	-	-	-	-	-	396,060,522
Revaluation reserve	-	-	-	(15,866,874)	-	-	-	-	(15,866,874)
Issue of bonus share	415,450,420	-	-	-	-	-	(415,850,420)	-	-
Issue of right share	-	-	-	-	-	-	-	-	-
Cash dividend	-	-	-	-	-	-	(1,247,551,260)	-	(1,247,551,260)
Adjustment for ownership change	-	-	-	-	-	-	-	-	-
Transfer to SEBL Foundation	-	-	-	-	-	-	-	-	-
Transfer to SEBL Employees' welfare fund	-	-	-	-	-	(143,902)	-	-	(143,902)
Translation loss	-	-	-	-	-	-	-	-	-
Net profit for the year	8,732,858,820	4,915,342,984	60	4,209,887,745	247,650,000	(1,137,061)	1,027,046,230	8,273,428	19,139,922,207
<b>Balance as at June 30, 2012</b>	8,317,008,400	4,160,158,993	60	2,300,664,767	247,650,000	-	1,858,739,236	98,849,780	16,983,071,236

**Dear Shareholders, Customers, Regulators and Correspondents:**

Southeast Bank is a bank with vision. To be a truly visionary bank, we stress upon management dynamism, higher productivity, improved operational efficiency and compliance of regulatory requirements within a full blown IT infrastructure. Resultantly, we produce good results every year.

We have the pleasure to lay before you the unaudited Balance Sheet as at 30<sup>th</sup> June, 2012, Profit and Loss Account, Cash Flow Statements, Statement of changes in Equity together with the highlights of the overall business performance of the Bank for the half year ended on 30<sup>th</sup> June, 2012 in obedience to Rule 13 of the Securities and Exchange Commission Rules-1987 and Section 36 of the Bank Company Act-1991 for your information.

**Operating Result**

In the face of fierce competition amongst competitors, Southeast Bank achieved an operating profit of Tk.2,620.31 million before necessary provisions for loans and income tax during the first half of the year-2012.

**Capital and Capital Adequacy**

Ours is a highly capitalized Bank. Our Authorized Capital is Tk.10,000.00 million. Our core and supplementary capital stood at Tk.19,101.10 million as on 30<sup>th</sup> June, 2012. The total Shareholders' equity stood at Tk.19,131.65 million as on 30<sup>th</sup> June, 2012. The Capital adequacy Ratio of the Bank stood at 11.27% of the Risk-Weighted Assets of the Bank against minimum requirement of 10% prescribed by Bangladesh Bank. To be Basel-II compliant, we are determined to have strong capital base and to comply with the international best practices to make the Bank's capital more risk sensitive and the Bank more shock absorbent.

**Mobilization of Deposits**

As at 30<sup>th</sup> June, 2012, the Bank mobilized a total deposits of Tk.133,999.47 million as against deposit of Tk.118,532.64 million as on 30<sup>th</sup> June, 2011. The deposits grew by 13.05%.

**Loans and Advances**

As at 30<sup>th</sup> June, 2012, the total outstanding loans and advances stood at Tk.113,354.55 million as against outstanding loans of Tk.94,440.77 million as on 30<sup>th</sup> June, 2011. The loans and advances posted a growth of 20.03%.

**Import, Export and Foreign Remittance**

During the first six months of the year, the Bank handled import business for Tk.51,239.65 million, export business for Tk.41,091.62 million and inward foreign remittance for Tk.24,168.00 million as against Tk.48,225.75 million, Tk.37,462.65 million and Tk.25,299.60 million respectively during the corresponding period of 2011.

**Corporate Social Responsibility**

Our corporate social responsibility goes far beyond charity. It is making contributions towards good causes for social upliftment. It is an all year round responsibility to serve the community in which we exist and operate.

We extended financial support to the poor and meritorious students to pursue education, Prime Minister's Relief Fund, for medical care of distressed people and for protection of environment. Southeast Bank Foundation is also separately carrying out CSR related activities for disadvantaged people to bring about lasting changes in their lives.

We sincerely thank our shareholders, customers, regulators, business partners and patrons for their cooperation over the years and look forward to their continued support and encouragement in our journey into the future with courage, competence and determination.

May Allah Almighty guide us in our quest for further excellence and advancement in banking.

With warm regards and thanks,

Yours sincerely

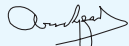


**Mahbul Alam**  
Managing Director

**Southeast Bank Limited and its subsidiary**  
Consolidated Balance Sheet  
"as at June 30, 2012"

**Provisional and unaudited**

<b>PROPERTY AND ASSETS</b>	<b>June 30, 2012</b>	<b>December 31, 2011</b>
	<b>Taka</b>	<b>Taka</b>
<b>Cash</b>		
In hand (including foreign currencies)	1,220,286,951	1,028,273,845
Balance with Bangladesh Bank and its agent bank (including foreign currencies)	8,718,113,191	8,003,690,146
	<b>9,938,400,142</b>	<b>9,031,963,991</b>
<b>Balance with other banks and financial institutions</b>		
In Bangladesh	3,192,143,269	1,343,326,545
Outside Bangladesh	1,424,105,801	359,925,354
	<b>4,616,249,070</b>	<b>1,703,251,899</b>
<b>Money at call and on short notice</b>	19,212,250	427,723,500
<b>Investments</b>		
Government	25,460,615,677	26,387,644,508
Others	3,456,367,802	3,458,958,934
	<b>28,916,983,480</b>	<b>29,846,603,442</b>
<b>Loans and advances/investments</b>		
Loans, cash credit, overdrafts etc./investments	107,930,612,019	102,663,932,795
Bills purchased and discounted	5,423,933,749	4,624,623,718
	<b>113,354,545,768</b>	<b>107,288,556,513</b>
<b>Fixed assets including premises, furniture and fixtures</b>		
Other assets	7,398,931,376	7,373,113,102
Non - banking assets	3,816,098,979	2,407,377,876
Total assets	<b>168,060,421,065</b>	<b>158,078,590,323</b>
<b>LIABILITIES AND CAPITAL</b>		
<b>Liabilities</b>		
"Borrowings from other banks, financial institutions and agents"	<b>6,532,962,090</b>	<b>3,168,412,389</b>
<b>Deposits and other accounts</b>		
Current/AI-wadeeah current accounts and other accounts	12,128,358,233	9,306,745,906
Bills payable	1,563,182,929	1,524,791,771
Savings bank/Mudaraba savings bank deposits	7,100,888,947	6,657,239,957
Fixed deposits/Mudaraba fixed deposits	113,207,040,814	109,689,437,434
Bearer certificates of deposit	-	-
Other deposits	-	-
	<b>133,999,470,923</b>	<b>127,178,215,068</b>
Other liabilities	8,388,065,845	8,348,000,859
<b>Total liabilities</b>	<b>148,920,498,858</b>	<b>138,694,628,316</b>
<b>Capital/shareholders' equity</b>		
Paid up capital	8,732,858,820	8,317,008,400
Share premium	60	60
Statutory reserve	4,915,342,984	4,519,282,462
Revaluation reserve	4,209,887,745	4,225,754,619
Other reserves	247,650,000	247,650,000
Translation Reserve	(1,137,061)	(993,158)
Retained earnings	1,027,046,230	2,067,599,126
<b>Total shareholders' equity</b>	<b>19,131,648,779</b>	<b>19,376,301,509</b>
<b>Non-controlling interest</b>	8,273,428	7,660,498
<b>Total liabilities and shareholders' equity</b>	<b>168,060,421,065</b>	<b>158,078,590,323</b>
<b>OFF-BALANCE SHEET ITEMS</b>		
<b>Contingent liabilities</b>		
Acceptances and endorsements	27,330,482,095	23,583,160,272
Letters of guarantee	13,359,297,105	10,496,824,737
Irrevocable letters of credit	18,460,501,387	15,216,263,634
Bills for collection	14,606,561,619	8,506,286,083
Value of Bangladesh Sanchaypatra	816,139,000	758,029,000
	<b>74,572,981,206</b>	<b>58,560,563,726</b>
<b>Other commitments</b>		
Documentary credits and short term trade-related transactions	-	-
Forward assets purchased and forward deposits placed	-	-
Undrawn note issuance and revolving underwriting facilities	-	-
Undrawn formal standby facilities, credit lines and other commitments	-	-
	<b>74,572,981,206</b>	<b>58,560,563,726</b>
<b>Total off-balance sheet items including contingent liabilities</b>	<b>74,572,981,206</b>	<b>58,560,563,726</b>

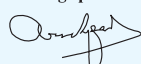
  
**Arun Chandra Paul**  
Chief Financial Officer

  
**Mahbulul Alam**  
Managing Director

**Southeast Bank Limited and its subsidiary**  
**Consolidated Profit and Loss Account**  
**For the half year ended June 30, 2012**

**Provisional and unaudited**

	January 01, 2012 to June 30, 2012	January 01, 2011 to June 30, 2011	April 01, 2012 to June 30, 2012	April 01, 2011 to June 30, 2011
	Taka	Taka	Taka	Taka
Interest income/profit on investments	8,071,232,833	6,441,152,201	4,044,452,746	3,519,055,067
Interest paid/profit shared on deposits and borrowings etc.	(7,245,117,805)	(5,536,864,936)	(3,677,201,741)	(3,029,482,463)
<b>Net interest income/net profit on investments</b>	<b>826,115,027</b>	<b>904,287,265</b>	<b>367,251,005</b>	<b>489,572,605</b>
Investment income	1,546,331,150	1,961,801,814	985,694,116	747,359,782
Commission, exchange and brokerage	1,086,821,390	1,026,952,591	488,443,163	499,864,048
Other operating income	165,435,905	299,374,072	106,074,490	187,779,865
	<b>2,798,588,444</b>	<b>3,288,128,477</b>	<b>1,580,211,769</b>	<b>1,435,003,695</b>
<b>Total operating income (A)</b>	<b>3,624,703,471</b>	<b>4,192,415,742</b>	<b>1,947,462,774</b>	<b>1,924,576,300</b>
Salaries and allowances	393,297,626	331,616,816	205,497,417	171,634,278
Rent, taxes, insurance, electricity etc.	181,391,538	137,866,455	101,825,652	72,199,171
Legal expenses	425,990	3,666,552	374,970	577,616
Postage, stamp, telecommunication etc.	49,965,782	47,765,117	27,151,073	24,973,405
Stationery, printing, advertisements etc.	51,829,514	52,375,190	27,274,959	26,791,584
Managing Director's salary and fees	4,900,000	5,750,000	2,525,000	3,375,000
Directors' fees and expenses	1,669,358	1,374,583	968,140	834,208
Auditors' fees	-	-	-	-
Depreciation and repair of Bank's assets	124,039,854	122,786,582	68,756,273	64,574,114
Other expenses	196,878,049	186,777,908	106,176,475	99,142,897
<b>Total operating expenses (B)</b>	<b>1,004,397,711</b>	<b>889,979,203</b>	<b>540,549,958</b>	<b>464,102,273</b>
<b>Profit before provision (C=A-B)</b>	<b>2,620,305,761</b>	<b>3,302,436,539</b>	<b>1,406,912,815</b>	<b>1,460,474,028</b>
Provision for loans and advances/investments				
General provision	202,100,000	95,650,000	103,699,999	(75,350,000)
Specific provision	65,800,000	211,100,000	(158,400,000)	211,100,000
	267,900,000	306,750,000	(54,700,001)	135,750,000
Provision for off-balance sheet items	134,900,000	21,860,000	53,400,000	(43,990,000)
Provision for diminution in value of investments	183,100,000	415,562,000	102,577,894	38,573,000
Other provisions	-	8,000,000	-	-
<b>Total provision (D)</b>	<b>585,900,000</b>	<b>752,172,000</b>	<b>101,277,893</b>	<b>130,333,000</b>
<b>Total profit before tax (C-D)</b>	<b>2,034,405,761</b>	<b>2,550,264,539</b>	<b>1,305,634,922</b>	<b>1,330,141,028</b>
Provision for taxation				
Current	1,015,496,454	1,274,584,061	550,585,555	625,979,091
Deferred	-	-	-	-
	1,015,496,454	1,274,584,061	550,585,555	625,979,091
<b>Net profit after tax</b>	<b>1,018,909,307</b>	<b>1,275,680,478</b>	<b>755,049,367</b>	<b>704,161,937</b>
<b>Net profit after tax attributable to:</b>				
Equity holders' of the Bank	1,018,296,377	1,277,477,739	754,402,510	693,145,768
Non-controlling interest	612,930	(1,797,261)	646,857	11,016,167
<b>Net profit after tax</b>	<b>1,018,909,307</b>	<b>1,275,680,478</b>	<b>755,049,367</b>	<b>704,161,935</b>
<b>Appropriations</b>				
Statutory reserve	396,060,523	984,647,294	249,119,835	242,925,513
	396,060,523	984,647,294	249,119,835	242,925,513
<b>Retained surplus</b>	<b>622,848,784</b>	<b>291,033,184</b>	<b>505,929,532</b>	<b>461,236,424</b>
<b>Earnings per share (par value Taka 10)</b>	<b>1.17</b>	<b>1.46</b>	<b>0.86</b>	<b>0.79</b>



**Arun Chandra Paul**  
Chief Financial Officer



**Mahbulul Alam**  
Managing Director

**Southeast Bank Limited**  
**Statement of Consolidated Cash Flow**  
**For the half year ended June 30, 2012**

Provisional and unaudited

	January 01, 2012 to June 30, 2012	January 01, 2011 to June 30, 2011
<b>A. Cash Flow from Operating Activities :</b>		
Interest receipts in cash	9,263,071,945	7,084,401,343
Interest payment	(6,869,652,711)	(4,431,188,572)
Dividend Income	21,312,940	8,490,194
Fees and commission receipts in cash	1,086,821,390	1,026,952,591
Recoveries on Loans previously written-off	17,651,265	136,161,002
Cash payments to employees	(398,197,626)	(337,366,816)
Cash payments to suppliers	(43,534,514)	(55,951,310)
Income taxes paid	(1,033,559,178)	(706,408,808)
Receipts from other operating activities	147,784,639	163,213,070
Payments for other operating activities	(477,719,531)	(419,512,369)
<b>Operating profit before changes in operating assets and liabilities (i)</b>	<b>1,713,978,620</b>	<b>2,468,790,325</b>
<b>Increase / (Decrease) in operating Assets and Liabilities</b>		
Sale of trading securities	326,435,024	955,841,002
Purchase of trading securities	(474,303,682)	(1,822,377,419)
Loans & advances to customers	(6,065,989,255)	(459,564,941)
Other Assets	(1,018,366,055)	1,675,108,063
Deposits from other banks	3,364,549,701	17,487,943
Deposits from customers	6,445,790,761	10,173,773,366
Other Liabilities	(344,672,290)	(807,010,045)
<b>Cash received from operating assets and liabilities (ii)</b>	<b>2,233,444,204</b>	<b>9,733,257,970</b>
<b>Net cash inflow from operating activities (A=+ii)</b>	<b>3,947,422,823</b>	<b>12,202,048,295</b>
<b>B. Cash Flow from Investing Activities :</b>		
Proceeds from sale of securities	294,149,306,262	519,304,012,519
Payments for purchase of securities	(291,151,492,526)	(523,382,668,698)
Purchase of fixed assets	(186,966,032)	(314,030,389)
Sale of fixed assets - -	-	-
<b>Net cash inflow/(outflow) from investing activities (B)</b>	<b>2,810,847,704</b>	<b>(4,392,686,568)</b>
<b>C. Cash flows from financing activities :</b>		
Payment of dividend	(1,247,351,260)	(693,084,040)
Payment against lease obligation	-	-
Receipts from issue of right shares	-	-
<b>Net cash inflow/(outflow) from Financing Activities (C)</b>	<b>(1,247,351,260)</b>	<b>(693,084,040)</b>
<b>D. Net increase / decrease in cash &amp; cash equivalent (A+B+C)</b>	<b>5,510,919,267</b>	<b>7,116,277,687</b>
<b>E. Effects of exchange rate changes on cash and cash equivalents</b>	<b>(1,137,061)</b>	<b>-</b>
<b>F. Cash and cash equivalents at beginning period</b>	<b>12,908,438,732</b>	<b>12,116,796,842</b>
<b>G. Cash and cash equivalents at end of period (D+E+F)</b>	<b>18,418,220,938</b>	<b>19,233,074,529</b>
<b>Cash and cash equivalents at end of the year represents</b>		
Cash in hand (including foreign currencies)	1,220,286,951	900,663,676
Balance with Bangladesh Bank and its agent bank (including foreign currencies)	8,718,113,191	9,336,387,207
Balance with other banks and financial institutions	4,616,249,070	4,264,601,809
Money at call and on short notice	19,212,250	1,629,400,000
Treasury bills	3,838,194,777	3,097,695,837
Prize bond	6,164,699	4,326,000
	<b>18,418,220,938</b>	<b>19,233,074,529</b>